



## REPLACEMENT HEATER GUIDE

This guide helps you identify older Steffes Electric Thermal Storage (ETS) heaters and similar heat storage systems and choose the correct replacement. Many systems installed over 20 years ago are reaching end of life and may no longer be serviceable. Replacing your heater with a new Steffes ETS system allows you to maintain your off-peak electric rate and ensures reliable heating.

### STEPS TO REPLACE YOUR HEATER

- Find your current heater model
- Use this guide to find the correct replacement system
- Contact your utility to **confirm eligibility** and **available incentives**
- Connect with a recommended contractor
- For new installations, have your contractor complete the required **Heat Loss Calculation**<sup>\*1</sup>
- Purchase your Steffes heating system by **September 30, 2026**
- Complete any final steps required by your utility, such as submitting your rebate reimbursement form (if required), before **December 16, 2026**.

#### RETIRED STEFFES ETS MODELS



### LIMITED-TIME MANUFACTURER INCENTIVES

Up to **\$675\*** per room heater  
Up to **\$3,900\*** for furnaces

**Incentives available for both replacement and NEW ETS installations.**

\*Terms and conditions apply. Incentives may vary by utility and eligibility requirements.

**Program Dates:** April 1 – September 30, 2026

**Take advantage of this limited-time offer.**

Replace your heater before winter to maintain your off-peak advantage while incentives are available.

| Type of ETS System                                         | Model # | Incentive Amount |
|------------------------------------------------------------|---------|------------------|
| <b>Room Heater</b><br>(2100 Series)                        | 2102    | \$225            |
|                                                            | 2103    | \$350            |
|                                                            | 2104    | \$450            |
|                                                            | 2105    | \$575            |
|                                                            | 2106    | \$675            |
| <b>Comfort Plus</b><br>Forced Air Furnace<br>(4100 Series) | 4120    | \$1,975          |
|                                                            | 4130    | \$2,975          |
|                                                            | 4140    | \$3,900          |
| <b>Serenity</b><br>Forced Air Furnace<br>(4200 Series)     | 4200    | \$1,600          |
| <b>Comfort Plus</b><br>Hydronic Furnace<br>(5100 Series)   | 5120    | \$1,975          |
|                                                            | 5130    | \$2,975          |
|                                                            | 5140    | \$3,900          |

[www.steffes.com/mfg-incentives/](http://www.steffes.com/mfg-incentives/)

## ROOM HEATER REPLACEMENTS

| Retired Models                       | Replacement Model | kW Input to Request at Order |
|--------------------------------------|-------------------|------------------------------|
| 1002, 1003                           | 2102              | 2.4 or 3.6 kW                |
| 200S / 201S / 212S / 212EXT (2.4 kW) | 2102              | 2.4 kW                       |
| 212EXT (3.0 kW)                      | 2102              | 3.0 kW                       |
| 300S / 301S / 312S / 312EXT (3.6 kW) | 2103              | 3.6 kW                       |
| 312EXT (4.5 kW)                      | 2103              | 4.5 kW                       |
| 400S / 401S / 412S / 412EXT (4.8kW)  | 2104              | 4.8 kW                       |
| 412EXT (6.0 kW)                      | 2104              | 6.0 kW                       |
| 500S / 501S                          | 2104              | 4.8 kW                       |
| 512S / 512EXT                        | 2105              | 6.0 or 7.5 kW                |
| 600S / 601S                          | 2105              | 6.0 or 7.5 kW                |
| 612S / 612EXT (7.2 kW)               | 2106              | 7.2 kW                       |
| 612EXT (9.0 kW)                      | 2106              | 9.0 kW                       |

*All replacement models are Steffes Room Heater 2100 Series.*

## FURNACE REPLACEMENTS

| Retired Models | Replacement Model | kW Input to Request at Order |
|----------------|-------------------|------------------------------|
| HPB11          | 4200              | 16.0 kW                      |
| HPB15          | 4200              | 16.0 kW                      |
| HPB22          | 4120              | 19.2 or 24.8 kW              |
| DLF30          | 4130              | 28.8 kW                      |
| DLF40          | 4140              | 38.4 kW                      |

*Replacement options may include Steffes forced air (Serenity 4200 and Comfort Plus 4100 Series) or hydronic systems (Comfort Plus 5100 Series).*

## EUROPEAN / OTHER STORAGE HEATER REPLACEMENTS

| European kW Rating | Replacement Model | kW Input to Request at Order |
|--------------------|-------------------|------------------------------|
| 2.0 kW             | 2102              | 2.4 kW                       |
| 3.0 kW             | 2103              | 3.6 kW                       |
| 4.0 kW             | 2104              | 4.8 kW                       |
| 5.0 kW             | 2104              | 4.8 kW                       |
| 6.0 kW             | 2105              | 6.0 or 7.5 kW                |
| 7.0 kW             | 2106              | 7.2 kW                       |

*All replacement models are Steffes Room Heater 2100 Series.*

**NOT SURE WHAT SYSTEM YOU HAVE?** Look for the serial number on the lower right or left side panel of your heater. On furnaces, it is located on the left side. If you're unsure, your utility or contractor can help identify your system.

### \*Terms & Conditions

The limited-time manufacturer incentive is available to members of participating utilities who purchase a qualifying Steffes ETS system between April 1, 2026 and September 30, 2026. Manufacturer incentives are administered through participating utilities and vary by utility program. This is not a cashback offer from Steffes. All reimbursement request forms must be submitted to Steffes by the utility on or before December 16, 2026, to qualify for the rebate.

Qualifying systems include the 2100, 4100, 4200, and 5100 Series. Eligible installations may include replacement of existing Steffes ETS or comparable storage heating systems, as well as new installations. Proof of purchase and installation may be required. Incentives and program requirements vary by utility, and it is the member's responsibility to confirm eligibility. Additional utility incentives may be available, including per kW rebates and financing options. Check with your utility for details.

### \*\*Heat Loss Calculation Requirement (New Installations Only)

A heat loss calculation is required for new ETS system installations and must be completed by a qualified contractor prior to installation to ensure proper system sizing and performance. The member and installing contractor are responsible for the accuracy of the calculation and equipment selection. Neither the utility nor Steffes is responsible for performance issues resulting from incorrect sizing, improper installation, or inaccurate calculations. Failure to complete a proper heat loss calculation may result in reduced performance, insufficient heating capacity, or increased energy use.